

Why Use MCSA?

*We understand that business goals are **the goal**.*

MCSA is adept at managing technology and technologists. Our combination of business focus and systems experience gives us – and hence you – a powerful advantage in putting technology to use for your ends.



Technology should be a tool of the business – like a telephone or a fax – and not an end in itself. It should be invisible, something you use without giving thought to how to get it to work.

We've "been there, done that."

We've designed and implemented substantial applications. We know what it is like to go from a sketch on a napkin to a working system. We understand that designs and recommendations have to be practical to be useful.

We've deployed new applications. We can work with vendors, marketing, customer support and customers to facilitate the deployment of new applications.

We've analyzed legacy systems. We've evaluated vendor products and services. We'll give you an honest opinion.

We've facilitated application transitions. Moving an established organization from legacy systems to new applications can stress staff, management and technical support. We can guide you in the planning, coordination, training and testing that will help smooth your transition.

We are effective in organizations large and small.



We've managed successful projects in Fortune 100 companies, high-tech startups and research institutions. Our management style and development methodology are targeted to the size and style of our client.

Services

- Program and Project Management
- Product Development and Deployment
- Custom Development
- Systems Integration
- Business Analysis and Planning
- Process and Data Modeling
- Vendor Management
- Service & Technology Evaluation
- Technical Documentation
- Quality Assurance
- Technology Litigation Support

Applications

- Investment Management and Analysis
- Fixed-Income Management and Analysis
- Market Data Distribution
- Electronic Trading
- Real-time Monitoring and Control
- Foreign Exchange
- Electronic Funds Transfer
- Message Switching
- Digital Video
- Voice Recognition and Unified Messaging
- Web Commerce

Custom Systems

MCSA has designed and implemented systems for electronic trading, investment management, large-scale process control, market data feed analysis and distribution, foreign exchange and web commerce.

Clients

Our clients include major international banks, mutual funds, software development companies and the European Laboratory for High-Energy Physics (CERN). Some examples:

- NYNEX / Bell Atlantic
- Citibank
- Putnam
- Chase
- FXNET
- Leboeuf, Lamb, Greene & MacRae

International Experience

We've directed geographically dispersed projects. We've developed and deployed applications to Boston, New York, London, Brussels, Frankfurt, Zurich, Geneva and San Juan.